

J.I. Enterprises

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Capability Statement

Corporate Overview

CAGE: 7LKD3 DUNS: 080222645

- 2020 Illinois GovCon Fellow
- Minority-Owned
- Self-Certified SAM as Small Disadvantaged Business
- Military Affiliation: None

NAICS Codes: 54161 – Management Consulting Services

Past and Current Projects

- Century Park Associates (*Policy revision, training HR Management, Risk Management audit/surveys*)
- Dr. Pepper/Snapple Group (*Millions saved through worker's compensation management*)
- Malone Staffing (*Co-developed HR policy for risk management*)
- Life Care Centers of America (*Change Management, Risk Management, HR Consultation, reduced losses by \$1 million/per year*)
- Coco Deserts (*Entrepreneurship consulting*)

Key Accomplishments from Relationship Management

- ✓ Implemented policies which produced worker's compensation claims from \$2.5 million in 2013 to \$600,000 in annual claim costs in four states and 43 properties.
- ✓ Initiated training and development for front-line staff, middle-management, and administrators.
- ✓ Defended millions in potential liability in human resources management.
- ✓ Audited skilled nursing facilities and assisted living facilities for OSHA/loss control compliance.
- ✓ Participated, on facilities behalf, in OSHA hearings and adjudications.
- ✓ Designed change management protocols for clients.
- ✓ Merged analytics and research to develop mitigation response plans.
- ✓ Utilized project management skills to complete projects timely.

Core Competencies:

- Risk Management Solutions – Human Resources, Worker's Compensation, Fleet Safety, and Auto Liability, OSHA auditing/loss control
- Certified Associate of Project Management (CAPM)
- Agile Certificate
- PMP Certificate
- Expert in negotiations and employment risk management.
- Healthcare Economics SME
- Dissertation Chair – 7 candidates
- Strategic Management
- Change Management/Organizational Development
- Diversity and Inclusion Programming
- Curriculum Development/Course Design
- Instructor – MBA, MHA, DBA

Capabilities Statement

J.I. Enterprises is a minority-owned, SAM certified business that provides clients unique opportunities to improve their operational efficiency, improve organizational culture, and tailor training and development needs. Services provided by J.I. Enterprises provide value-added services that are sustainable and reflexive to the ongoing challenges organizations will face in the 21st century, known and unknown. A complex world requires complex results, and J.I. Enterprises help clients understand uncertainties and optimize risk management strategies. Through claim audits, loss control surveys, worker's compensation administration, and comprehensive insurance management, clients receive realized financial savings for future investments. From individual leadership to team-building strategies showcasing innovative solutions, J.I. Enterprises uses theoretical models from Dr. Terrence Duncan's books on personal development and leadership to provide world-class coaching strategies and future trends. Such insights help clients stay ahead of the curve, enhance productivity, and obtain optimal performance. J.I. Enterprises continues to enhance the client's understanding of diversity and provide more outside-the-box insight into hiring, training, and performance standards that meet the needs of today's ever-changing workforce.

Publications

Burrell, D.N., Shufutinsky, A., Duncan, T.D., Springs, D., McLester, Q., & Mozes, R. (2020). Organizational dynamics around sexual harassment interventions and occurrences in clinical training healthcare environments. *Multidisciplinary Perspectives on Management and Leadership Psychology, IGI Global (in production)*.

Burrell, D.N., Duncan, T.D. (2020). Exploring the need for more women in leadership roles in public health and emergency response logistics. *International Journal of Applied Research on Public Health Management, IGI Global (in production)*.

Duncan, T.D., Rahim, E., Burrell, D.N., Hurd, B. (2020). Understanding Green Human Resources in Healthcare. *Human Resources Management Practices for Promoting Sustainability, IGI Global (in production)*.

Rahim, E., Burrell, D.N., Duncan, T.D. (2020). Best practices and emerging trends for knowledge-based organizations and academic institutions around e-learning. *International Journal of Smart Education and Urban Society, 11(2), 1-27*.

Duncan, Rahim, E., Duncan, T.D., Burrell, D.N. (2019). The Role of Technology in Education. An Evolution in Technology Driven Classroom: Best Practices and Emerging Trends. *Intech Open (in production)*.

Burrell, D.N., & Duncan, T.D. (2019). Exploring the complex nature of ethical cultures in health care organizations. *International Journal of Applied Research on Public Health Management*.

Burrell, D.N., & Duncan, T.D. (2019). A business psychological exploration of employee ethical acumen in healthcare around ethical decision making in a cyber and "Internet of Things" world. *International Journal of Hyperconnectivity and the Internet of Things, IGI Global*.